

# Level UP Coaching Call Guide

## **1. Welcome**

- A. Team updates (*any new updates*)
- B. Next Events (*pull up “Events” tab*)
- C. Welcome those new to Level or training (LV1)

## **2. Share Wins (everyone participates)**

- D. Share Team/Company Success Stories
- E. Share Action Taken & Results

## **3. Coach through inaction & answer questions.**

### **What is keeping “you” from the next Level?**

- F. Share where they are in Level Training & what is keeping them from the next Level

## **4. Set Goals for week until next call**

- A.) Contacts Made\_\_\_\_\_
- B.) Videos Sent\_\_\_\_\_
- C.) Enrollments\_\_\_\_\_